Blackbird Group Expands into Japanese Market, Signs Exclusive Distribution Agreement with Digiberry

Blackbird's Software Localized to Meet Increasing Demand for Directory Disaster Recovery in Japanese Market

New York, November 1, 2007 — The Blackbird Group today marked its expansion into the Japanese disaster recovery market and announced that it has entered into an exclusive distribution agreement with Digiberry Corporation. Under the agreement, the Tokyo-based Digiberry will sell and support Blackbird Group's line of directory backup and recovery solutions through its well-established network of software resellers and system integrators.

The Blackbird Group's DeTroubler software minimizes the productivity and revenue losses that result from a corrupted or failed directory service by bringing it back online in a matter of minutes. The software provides immediate, granular online restoration of both Microsoft Active Directory and Novell eDirectory. Japanese companies increasingly rely on Active Directory as they deploy identity management and single sign-on solutions throughout the enterprise — making the need for a robust directory disaster recovery solution critical.

Working with the Blackbird Group, Digiberry will promote and support DeTroubler in key accounts, as well as build a sales channel composed of system integrators and resellers to further penetrate the Japanese market. Along with the distribution agreement with Digiberry, DeTroubler has been localized to support the Japanese market and will be available in the next release.

"The Japanese market is key to our strategy for the Asia Pacific region," said Christian Ehrenthal, CEO at Blackbird. "Establishing a strategic relationship with a talented and well-respected partner like Digiberry enables us to quickly bring our solutions to a full range of customers across the Japanese market."

"The localization of Blackbird Group's leading directory recovery software will create a strong demand within the Japanese market, as companies are actively looking for ways to streamline their directory backup and recovery tasks. In particular, we see a strong need for Blackbird's granular online recovery of Active Directory, as Japanese companies are increasingly deploying Identity Management and Single Sign-on solutions," said Digiberry Founder and CEO, Ryu Nowatari. "We are excited to become Blackbird Group's partner and look forward to helping the Blackbird Group accelerate its presence in Japan."

ITOCHU Techno-Solutions Corporation, a leading system integrator in Japan, has selected DeTroubler to protect its own Active Directory deployment supporting 12,000 users, and will also serve as a reseller in the Japanese market. "We have been looking for a powerful tool to protect our Active Directory," said Mr. Masayuki Hosogai, Infrastructure Systems, ITOCHU Techno-Solutions Corporation. "DeTroubler lets us execute Active Directory backups frequently and with minimal effort and in the event of a disaster, we can restore Active Directory objects and attributes instantly. With DeTroubler, we feel confident that any unforeseen disaster won't lead to costly downtime for our business."

About Blackbird Group, Inc.

The Blackbird Group is a global leader for directory focused solutions that help organizations better manage, protect and leverage their directory services to ensure the integrity and continuous availability of the applications tied into the directory. Since it was founded in 2002, the company has delivered innovative solutions to help businesses address their needs in the areas of disaster recovery and access management. Headquartered in Manhattan, New York, Blackbird Group is a privately-held company with offices located in the United States and Europe. For more information, visit www.blackbird-group.com.

About Digiberry Corporation

Since 2001, Digiberry Corporation has been a world-class solution company specializing in information technology. The company's mission is to create and manage the Japanese market for our foreign business partners. Digiberry strives to accomplish this mission by building competitive distribution channels for partners' products, investing in a highly skilled workforce, and by committing the necessary time, financial, and marketing resources to build market share. For more information, visit www.digiberry.jp/profile_eng.html.

About ITOCHU Techno-Solutions Corporation

ITOCHU Techno-Solutions Corporation provides information technology solutions in Japan. It primarily engages in sales, maintenance, and support of computers and network systems; and software development. The company also offers IT consulting services, information processing services, information services related to science and engineering, and support. In addition, ITOCHU Techno-Solutions provides a range of business solutions that include CRM application, CRM infrastructure, Web solution, ERP, SCM, back office integration, contents management, geographic information system, data warehouse, database, and development environment. It serves various industries, such as financial, retail, pharmaceutical and chemistry, healthcare, telecommunications and broadcasting, information services, manufacturing, and electronics. ITOCHU Techno-Solutions is headquartered in Tokyo, Japan.

# # #

Contact: Kristin Lindstrom, Blackbird Group, Inc., +1 (212) 380-1465 Ext. 916 or k.lindstrom@us.blackbird-group.com